



NABIP-Dallas Upcoming Event

EDUCATION REVOLUTION

Join an immersive day of expert-led sessions on self-funded captives, ethics, and more!

APRIL 16, 2025
9:00AM - 4:00PM

VOUV EVENT CENTER
4445 SIGMA RD
DALLAS, TX 75244



NEIL MCNEILL
Tokio Marine HCC-
Supplemental Health



JENNIFER STANLEY
StanleyKup



AMANDA VOLNER
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JASON DIXON
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RESCHEDULED to Wednesday, April 16, 2025

9:00 AM - 4:00 PM at the Vouv

Transform your 2025 insurance and benefits career trajectory at Education Revolution on April 16th, where industry pioneers like Jason Dixon of Trinity Captive Group will demystify self-funded captives while Neil McNeill shares essential insights on NABIP ethics. This dynamic, all-day conference is your gateway to mastering cutting-edge benefits strategies, earning up to 5 CE credits, and connecting with influential insurance professionals in D-FW. Education Revolution 2025 delivers the knowledge, networking, and professional development you need to stay ahead in our rapidly evolving industry.

We will have the following speakers joining us:

- Jason Dixon of Trinity Captive speaking on Segregated Group Medical Stop Loss
- Jennifer Stanley is presenting: *The Intersection of Medicare & Group Health Plans*, 1 hour CE pending
- Ethics the NABIP Way 3 hours has been approved and course # is 141624. Presented by Neil McNeil.
- Special Lunchtime demonstration by our lunch sponsor, Healthee with Amanda Volner.

REGISTER TODAY

NABIP-Dallas 2025/2026 Board of Directors

President: Jennifer Stanley, JD

Secretary: Cindy Goodman

Treasurer: Michelle McLaren

Membership: Carmen Freeman

Professional Development: Michelle McLaren

Executive Assistant: Patricia Pattison

President Elect/Awards: Carmen Freeman

Media/Communications: Halee Johnson, MPH

Legislative Chair: Meghann High

Trustee: Charles Rosen

Interested in giving back to the association and joining our team? We have multiple open board positions and volunteer opportunities, such as: Vice President (requires two years of service on a NABIP Board or similar association (such as NAIFA), Membership Co-Chair, Retention Chair, Sponsorship Chair, Legislative Co-Chair, as well as opportunities to assist us with special projects, events, and charity initiatives. Board meetings are held on the 2nd Friday of every month.

For more information, please contact us at info@nabip-dallas.org

JOIN NABIP-Dallas

When you join NABIP-Dallas, you also gain membership to NABIP-TX and NABIP. Enjoy the privileges of a membership in the #1 association that represents health and disability agents throughout the nation.

As a member you will have access to a multitude of continuing education opportunities, advanced designation programs, business development tools, and networking opportunities. You will also have the opportunity to take part in advocacy efforts at the state and federal levels of government to advance the interests of health insurance professionals and to promote affordable and responsible private health insurance market solutions.



INDIVIDUAL

**Become a proud member of
NABIP-Dallas**

**Cost of Membership:
\$42.42/Month or \$509/Yearly**

Your membership dollars are divided between the National, State, and Local chapters of the National Association of Benefits and Insurance Professionals.



AGENCY

**We wanted to make sure you
knew about an exciting new
opportunity that may benefit
your agency — and save you
money.**

See if your agency qualifies.

Upcoming Events

Check back regularly for new and upcoming events hosted by NABIP-Dallas!

If you would like to get involved as a **VOLUNTEER** or **SPONSOR** for any of the events, please complete and submit the appropriate form.

Calendar View 

NABIP-Dallas (DAHU) Monthly Luncheons and special events will be held at Vouv Dallas!

**Vouv Event Space, 4445 Sigma Road,
Dallas, TX 75244**

<https://vouvdallas.com>



*NABIP Fort Worth will be having the following events.
We will be joining our neighbors in March and April.
Please support NABIP - Fort Worth!*



April 2, 2025 | NABIP-FW Annual Golf Tournament - Texas Rangers Golf Club

Annual Golf Tournament

Join us in benefiting Gill Children's Services in Fort Worth with a day of spectacular golf, unparalleled networking opportunities, and unforgettable fun at the prestigious Texas Rangers Golf Club. The NABIP-FW Annual Golf Tournament isn't just a game – it's an experience! This isn't just a golf tournament. It's a celebration of sport, community, and the spirit of the NABIP-FW. Every swing you take supports our mission and connects you deeper with the local business community.

Please join us for the 2025 NABIP Fort Worth Sales Symposium as we welcome agents from around the metroplex for an information-packed exhibition day focused on the Senior Market, Individual Sales, and Group Health Insurance.

[More info and register here.](#)

April 16, 2025 | EDUCATION REVOLUTION DAY! 9:00 AM- 4:00 PM

Earn up to 5 CE Credits and hear from great speakers.

- Jason Dixon of Trinity Captive speaking on Segregated Group Medical Stop Loss
- Commissioner Mulready of OK giving NAIC updates and discussing Insure OK as a framework
- Ethics the NABIP Way 3 hours has been approved and course # is 141624. Presented by Neil McNeil.
- Jennifer Stanley of StanleyKup.
- Special Lunchtime demonstration by our lunch sponsor, Healthee



WEEKLY INSIDER

Your association overview.



The Spring Issue of *bip* Magazine is Here!





Chelsea and Donovan Ryckis of Ethos Benefits are on a mission to revolutionize employee benefits with a transparent, client-first approach. Their goal? To reduce costs, enhance employee experiences, and challenge long-standing industry norms. By prioritizing data-driven solutions and innovative strategies, they're proving that a better benefits model is not only possible—it's the future.

[Dive into the Spring 2025 issue](#) for the latest trends, strategies, and advocacy efforts shaping the future of healthcare and employee benefits.

Interested in Advertising? Reach industry leaders and decision-makers by advertising in NABIP's *bip* Magazine. For opportunities, contact Katy Lewis at katy.lewis@wearemci.com or 410-584-1901.

Upcoming Professional Development Courses

 Join industry experts Annette Bechtold and Mark Mixer on **Wednesday, April 23, from 1-4 p.m. ET** for the [ICHRA Certification](#), a comprehensive training designed to help benefits and insurance professionals better advise employers on this evolving market. Learn how ICHRA allows employers to reimburse individual health insurance premiums tax-free, offering flexibility and cost control while giving employees the power to choose their own plans. Gain the expertise to guide clients through plan design, participant eligibility, and contribution strategies.

 Join us at the [BenefitsPRO Expo](#) on **Tuesday, May 6, from 7:45-10:45 a.m.** for the [Reference-Based Pricing Certification](#). This course, led by Tom Wittick and Woody Waters, will provide a deep dive into how RBP helps employers control healthcare costs by setting reimbursement rates based on benchmarks rather than traditional fee schedules. With RBP adoption rising among self-funded employers, now is the time to understand its impact and implementation.



DONATE TO TAHUPAC

TAHUPAC formed to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP-TX is working to bring more Texans more affordable health insurance plans.

Donate now using the QR code below!



About NABIP TX PAC

The Texas Association of Health Underwriters recognized more than a decade ago the need to become more involved in “politics” and formed NABIP TX PAC to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP TX PAC is working to bring more Texans more affordable health insurance plans.

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Contribute to NABIP TX PAC

Please consider giving your support to NABIP TX PAC so it can continue to support Texas health insurance consumers. Just complete the below information to become a NABIP TX PAC contributor. You can choose to make a one-time or monthly contribution on the next page.

Prefer paper? [Download NABIP TX PAC Contribution Form](#)

CONTRIBUTE



NABIP - Dallas Chapter

865 followers

1mo • Edited •

🎉 CONGRATULATIONS to our very own member our Secretary **Cindy Goodman** for her promotion to VP, National Broker Relations with **UnitedHealthcare** 🎉

As a native of Dallas, Texas and over 20 years of experience Cindy does not only contribute to the **NABIP - Dallas Chapter** board, but she is also involved with organizations such as **Heroes for Children** (HFC). She is also married to her husband Kevin and have a 9 year old son Liam ❤️

🙌 Please help us on congratulating her on her continued success!

[#nabip](#) [#nabipdallas](#) [#memberspotlight](#) [#congratulations](#)
[#promotion](#) [#celebrate](#)





Meet Meghann High, CSFS®.

Meghann is the Founder & President of Inspire Benefit Consultants, LLC & was featured on Episode 5 of Andy Neary's podcast: Accelerate Your Insurance Sales Podcast.

In this episode, Meghann shares her journey scaling an insurance agency while balancing life as a wife and new mother.

Per Andy, "This is a great episode for anyone looking for a bit more work-life integration (there's no such thing as balance!)".

Check out the video here:

<https://youtu.be/xqzO61-tWLY>





NABIP-TX E-NEWS



CLICK [HERE](#) TO OPEN THE NEWSLETTER

March 15, 2025

NABIP-TX eNews

Bi-monthly Publication



CMS Scraps Contracts To Upgrade Online Medicare system And Hands Over Control To DOGE, Agency Says

By: Noha Tong as seen in Fierce Healthcare

Contractors working to modernize a provider enrollment system have been shown the door, the Centers for Medicare & Medicaid Services (CMS) announced.

Instead, CMS will work with the highly influential advisory group Department of Government Efficiency (DOGE) to complete a system overhaul that will be far less costly and time-consuming, the agency said.

"Two contractors spent nine years and \$200M working on a modern provider enrollment system at CMS," the agency said in an X post. "After 14 missed deadlines, zero usable output was produced. CMS has now cancelled these two contracts (saving \$17.8M annually), has hired multiple software engineers, and, working with DOGE, are accelerating this project."

As of March 12, DOGE's wall of receipts highlighting terminated contracts did not include the contracts mentioned by CMS in the post. The website was last updated March 11 and is supposed to be refreshed weekly.

The online Medicare enrollment system PECOS, or Provider Enrollment, Chain and Ownership System, is likely the system targeted by DOGE in this instance, Fierce Healthcare has learned. PECOS was established as the central electronic system to process payments for every physician accepting Medicare and indicates whether providers are eligible to be paid out in Medicare

CMS has long promised to modernize the system, which frustrates providers and companies in the space, by implementing PECOS



Inside This Edition

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NABIP-TX ANNUAL CONFERENCE 2025

MOODY GARDENS
GALVESTON, TX
April 8 - 9, 2025



| | EARLY BIRD RATE <i>Before 3/11/25</i> | REGULAR <i>After 3/11/25</i> |
|--|--|---------------------------------|
| MEMBER CONFERENCE REGISTRATION: | \$195 | \$220 |
| NON-MEMBER CONFERENCE REGISTRATION: | \$245 | \$270 |
| AGENCY SPONSORSHIP Includes one registration, signage at event, and lunch with Andy Neary. | | \$300 |

ADDITIONAL EVENT REGISTRATION FEES:

**WELCOME RECEPTION
AQUARIUM TOUR: \$45**

**INSURANCE INDUSTRY
IMPACT AWARDS GALA: \$50**





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What Is Medicarians

Medicarians is the home of the product creators, care providers, distributors, venture investors, and startups helping people live longer, better lives both physically, financially, and mentally.

Medicarians Vegas 2025 will be the only place to network and learn from 4,000+ across the senior health, wealth, and agotech ecosystem.



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March 31st - April 2nd, 2025 • Caesars Forum, Las Vegas

Registration sponsored by  **INTEGRITY**



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- ⊗ Unlimited 1:1 Meetings
- ⊗ Breakfast and Lunches Included
- ⊗ Three Receptions + Closing Entertainment
- ⊗ Access to Medicarians Playback

[REGISTER](#)



LET'S GO! Join us in Miami, FL, June 28 – July 1, 2025, for NABIP's Annual Convention for a future forward event that will CONNECT, INNOVATE and LEAD you to your best professional self.

Are you ready for a conference that combines sunshine, networking, and impactful learning? Join us for an incredible experience where you'll boost your professional skills, build lasting connections, and enjoy a perfect balance of fun and development!

Here's what awaits you:

- Connect with Leaders and Innovators:** Engage with leadership from health insurance organizations along with innovative speakers from across industries. Gain fresh perspectives and valuable insights to elevate your expertise!

- The Perfect Blend of Learning and Leisure:** From educational sessions and networking to relaxing by the pool, you'll enjoy a mix that keeps you informed, inspired, and energized.

- Discover Cutting-Edge Solutions:** Our solutions-focused exhibit hall is the place to connect with industry experts and trailblazing innovators ready to help you take your work to the next level.

Get ready to experience professional growth, inspiration, and fun in one incredible event. We can't wait to see you there!

Reserve Your Seat!

**Discover the registration rates, policies,
and procedures for the 2025 Annual
Convention.**

REGISTER TODAY



Fast Facts:

- Stay Up to Date with the Trump Administration Tracker
- RFK Jr. Nomination Hearing
- A Note on NABIP as a Bipartisan Organization
- Transparency Bill Moves Forward in Virginia
- Replay Compliance Corner Webinar: Get Ready for ACA Compliance in 2025
- State Spotlight: Medicaid Expansion Debate Will Affect Other Health Policy Issues Before Montana Legislature
- PAC Update

NABIP New Member Orientation

New Member Orientation

Fourth Thursday Each Month
9am (PST) 11am (CST) 12pm (EST)

Are You a New Member? Come Check it Out!

Please join the **Triple Titans**, National Membership Chair, Leslie Shelton, Vice-Chair Charlene Hogeland, and Membership Manager, Val Cramer in our monthly New Member Orientations.

Our mission is to welcome and introduce new Members to the overall NABIP experience by setting them on the path to NABIP success. We strive to provide the latest and greatest insight on Membership by helping Members learn how to:

- *Navigate the NABIP Website*
- *Enhance Your Professional Development*
- *Find an Agent or Chapter*
- *Use Your Voice for Legislative Concerns*
- *Find a Mentor*
- *Earn Accreditations*
- *Meet Like-Minded Members*
- *Make Great Connections in Our Industry*
- *Join a Committee*
- *...and MORE!*

Click [HERE](#) for Zoom Meetings!
Meeting ID: 82634203381 | Passcode: Membership



Welcome to the NABIP Resource Hub! Check out our library of free downloadable content including white papers, guides, eBooks, case studies, reports, industry analysis and much more, provided by experts and vendors within the health insurance and employee benefits industry.

Featured Resource from the Resource Hub

How Section 105 Medical Reimbursement Plans Save on Taxes

If you are looking to learn more about an alternative way of funding medical costs, Section 105 plans, whether Health Reimbursement Arrangements or Medical Expense Reimbursement Plans, could be the right option for you or your client.

NABIP-Dallas Member Resources

- ❖ NABIP-Dallas meets every 3rd Wednesday of the month (with the exception of December) at Vouv Event Center (4445 Sigma Road, Dallas, TX 75244).
- ❖ New NABIP-Dallas members can register for their first lunch meeting at no cost. Email dahu.org@gmail.com to confirm your registration.
- ❖ [Lone Star \(Virtual\) Chapter](#) frequently offers online CE webinars at no cost for NABIP-Texas members.

Thank you to our Sponsors!

