



NEWSLETTER
KEEPING YOU CONNECTED & CURRENT

NABIP-Dallas Upcoming Event

Join us for the NABIP-Dallas June Event!

Wednesday, June 19 at Vouv Event Center in Dallas
11:30 AM – 1:00 PM

The Pros and Cons of Offering Group Insurance
Benefits Through a PEO (CE #139600)
Presented by: Christina Hageny,
President at Valor Payroll Solutions

Please register in advance our [website](#)



“The Pros and Cons of Offering Group Insurance Benefits Through a PEO” will provide insurance agents an overview of the importance of understanding health benefits through a PEO (professional employer organization). Christina will describe how PEOs operate in providing health benefits to employers and the advantages of PEOs for both employers and employees. Christina will also share details on evaluating the suitability of a PEO arrangement by providing unbiased guidance and recommendations.

About Christina: Military Spouse, Mother, Weightlifter, Fitness Enthusiast, Payroll Guru.

Triple certified (CPP, PHR, SHRM-CP) with over a decade of experience in payroll and human resources, Christina brings a wealth of knowledge to the table that she uses to help her clients solve their payroll problems. After working as both an end-user and as a service provider, she understands the full scope of payroll and the challenges that it brings for small businesses. She truly enjoys payroll and the unique challenges that she helps her clients solve on a daily basis.

In her copious spare time, she enjoys working out, attending events at the local Chamber of Commerce, chasing her boys around, and reading non-fiction books. She is uncompromising in her pursuit of creating value for her clients and eliminating the stress that payroll often brings.

NABIP-Dallas Member Spotlight

Jamy Parker

Jamy Parker has been a member of NABIP and the Dallas chapter since 2015. What she enjoys most about NABIP is being surrounded by like-minded motivational peers, networking, and staying up to date on the rules and regulations of the industry. Jamy's hobbies and interests include snow skiing, working out, travel, and Junior League of Dallas.



NABIP-Dallas 2023-2024 Board of Directors

President: Taylor Kirkhart
Secretary: Cindy Goodman
Awards: Carmen Freeman
Membership: Karen Burkholder
Professional Development: Meghann High
Executive Assistant: Patricia Pattison

Past President: Jennifer Stanley
Treasurer: David Weber
Awards: Caitlin Mathis
Communications: Jared Leshin
Legislative Chair: Claire Pancercz
Trustee: Rita Rolf

Interested in giving back to the association and joining our team? We have multiple open board positions and volunteer opportunities, such as: Vice President (requires two years of service on a NABIP Board or similar association (such as NAIFA), Membership Co-Chair, Retention Chair, Sponsorship Chair, Legislative Co-Chair, as well as opportunities to assist us with special projects, events, and charity initiatives. Board meetings are held on the 2nd Friday of every month.

For more information, please contact us at dahu.org@gmail.com

Highlights from the NABIP-Dallas May Meeting



Rory Milne, Regional Sales Manager at SmithRx, taught a 1-hour CE course titled "Pharmacy Benefits Evolved" (CE #139385) at the NABIP-Dallas meeting on May 15 at Vouv Event Center.

Primary Runoff Results | May 29, 2024

Texas House Speaker Dade Phelan emerged with a victory Tuesday over a well-funded challenger endorsed by Donald Trump and his allies. Phelan defeated former Orange County Republican Party chairman David Covey



by 366 votes (50.7-49.3%), who also had the backing of Lt. Gov. Dan Patrick, Attorney General Ken Paxton and former Texas Republican Party Chairman Matt Rinaldi. Phelan avoided becoming the first House speaker to lose a primary in 52 years. Covey called Phelan an "Austin swamp creature" who only secured reelection through the support of Democrats, which he said was a "brazen act of betrayal." Paxton said the speaker had "blatantly stolen an election from the hard-working people of his district" by courting Democrats. Paxton said Republicans should move to closed primaries — a priority of the far right — and he issued a warning to members of the House. "To those considering supporting Dade Phelan as Speaker in 2025, ask your 15 colleagues who lost re-election how they feel about their decision now," Paxton said. "You will not return if you vote for Dade Phelan again."

But a wave of Republican incumbents were swept out of the Texas House in Tuesday's primary runoffs. With most ballots counted across the state, six of the eight GOP House members who were forced into overtime appeared to lose their runoffs, continuing a surge of anti-establishment energy that had already led to the ouster of nine House Republicans in the March primary. The only other incumbent to survive was Rep. Gary VanDeaver (R, HD 1) in Northeast Texas, who defeated challenger Chris Spencer (53.5-46.5%).

Incumbents who lost include:

- Rep. Justin Holland (R, HD 33) defeated by Katrina Pierson (43.6-56.4%)
- Rep. John Kuempel (R, HD 44) defeated by former Rep. Alan Schoolcraft (44.5-55.5%)
- Rep. DeWayne Burns (R, HD 58) defeated by Helen Kerwin (42.5-57.5%)
- Rep. Frederick Frazier (R, HD 61) defeated by Keresa Richardson (32.4-67.6%)
- Rep. Lynn Stucky (R, HD 64) defeated by Andy Hopper (41.9-58.1%)
- Rep. Stephanie Klick (R, HD 91) defeated by David Lowe (43.4-56.6%)
- Rep. Shawn Thierry (D, HD 146) defeated by Lauren Ashley Simmons (35.4-64.6%)

In other races:

- Trey Wharton beat Ben Bius to secure the GOP nomination for HD 12
- Jeff Barry beat Alex Kamkar to secure the GOP nomination for HD 29
- AJ Lauderback beat Jeff Bauknight to secure the GOP nomination for HD 30
- Jonathan Gracia beat Ruben Cortez, Jr. to secure the DEM nomination for HD 37
- Lea Simmons beat Summara Kanwal to secure the DEM nomination for HD 76
- Vince Perez beat Norma Chávez to secure the DEM nomination for HD 77
- Cecilia Castellano beat Rosie Cuellar to secure the DEM nomination for HD 80

- Carlos Walker beat Diane Symons to secure the DEM nomination for HD 97
- John McQueeney beat Cheryl Bean to secure the GOP nomination for HD 97
- Charlene Ward Johnson beat Angeanette Thibodeaux to secure the DEM nomination for HD 139

In the Texas Senate:

- Incumbent Sen. Molly Cook (D, SD 15) holds a VERY narrow lead (74 votes) over Rep. Jarvis Johnson in the runoff for the Democratic nomination. Cook beat Johnson in early May to win a special election to fill the unexpired term of John Whitmire. With 99% of votes counted, Cook leads Johnson with 9,428 to 9,354 votes (50.2% to 49.8%).
- Former Denton County GOP Chair Brent Hagenbuch won the Republican primary runoff to succeed retiring state Sen. Drew Springer. Hagenbuch (56.7%) defeated Jace Yarbrough (43.3%). Questions about Hagenbuch’s residency and whether he could run in the district shadowed his primary campaign — and aren’t resolved yet. The third-place primary candidate Carrie De Moor, later joined by Yarbrough, sued Hagenbuch, arguing that his primary residence was in neighboring Senate District 12 rather than the office building listed in his SD 30 campaign filings. If Hagenbuch is declared ineligible by a court before late August, he could lose his place on the ballot. A GOP executive committee, likely precinct chairs in the district, would then elect a replacement candidate.

Become a Monthly NABIP-TX PAC Contributor!



DONATE TO TAHUPAC

TAHUPAC formed to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP-TX is working to bring more Texans more affordable health insurance plans.

Donate now using the QR code below!



The Texas Association of Health Underwriters recognized more than a decade ago the need to become more involved in “politics” and formed NABIP TX PAC to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP TX PAC is working to bring more Texans more affordable health insurance plans.



ANNUAL CONVENTION 2024

JUNE 22-25
CHICAGO

Hyatt Regency Chicago
151 E Wacker Dr, Chicago, IL 60601

BOOK YOUR ROOM TODAY!

EXHIBIT HALL SPOTS GOING FAST!
Visit NABIP.org for Sponsorship Opportunities

EVENT HIGHLIGHTS INCLUDE:

- Saturday night Welcome Party at Howl at the Moon Dueling Piano Bar!
- Sunday night LPRT Party at Nitti's Supper Club at the famous Harry Caray's
- Monday night Gordon Dinner/Speakeasy Party

Pre-registration has closed. Limited onsite registration will be available. See you in Chicago!

Download the Convention
Event App

Once you've downloaded the app, sign-in with the email you used to register for the event. The password is nabip2024.



Fast Facts:

- Operation Shout! Support S.4137 - Improving Access to Medicare Coverage Act of 2024!
- NABIP Signs Letter to the FTC Requesting Delayed Implementation of Noncompete Rule
- Wyden and Sanders Demand Answers from Multiplan on Sky-High Medical Bills
- Biden Administration to Keep Trump-era ICHRA Rules in Place
- State Spotlight: Michigan Enacts Legislation on Mental Health
- PAC Spotlight
- Next Compliance Corner Webinar: ERISA Fiduciary Responsibilities
- New Episode of NABIP's Healthcare Happy Hour Available Now - sponsored by AgencyBloc

NABIP New Member Orientation

A flyer for NABIP New Member Orientation. The top half features a background of the American flag. The NABIP logo is in the top right corner. The title 'New Member Orientation' is in large blue font. Below it, the schedule is listed: 'Fourth Thursday Each Month' and '9am (PST) 11am (CST) 12pm (EST)'. The bottom half has a dark blue background with white text. It includes a call to action, a paragraph about the Triple Titans, a mission statement, a bulleted list of benefits, and meeting information.

New Member Orientation

Fourth Thursday Each Month
9am (PST) 11am (CST) 12pm (EST)

Are You a New Member? Come Check it Out!

Please join the **Triple Titans**, National Membership Chair, Leslie Shelton, Vice-Chair Charlene Hogeland, and Membership Manager, Val Cramer in our monthly New Member Orientations.

Our mission is to welcome and introduce new Members to the overall NABIP experience by setting them on the path to NABIP success. We strive to provide the latest and greatest insight on Membership by helping Members learn how to:

- *Navigate the NABIP Website*
- *Enhance Your Professional Development*
- *Find an Agent or Chapter*
- *Use Your Voice for Legislative Concerns*
- *Find a Mentor*
- *Earn Accreditations*
- *Meet Like-Minded Members*
- *Make Great Connections in Our Industry*
- *Join a Committee*
- *...and MORE!*

Click [HERE](#) for Zoom Meetings!
Meeting ID: 82634203381 | Passcode: Membership



Dear NABIP Members,

We need your help to request that members of the U.S. Senate SUPPORT S.4137, which would reduce unexpected costs and enhance access to necessary healthcare services for seniors.

The Improving Access to Medicare Coverage Act of 2024 (S.4137) would allow Medicare "observation status" to meet the 3-day requirement for an inpatient hospital stay before a Medicare beneficiary qualifies for covered skilled nursing care (SNC). Currently, many hospitals categorize seniors under 'observation status' instead of admitting them as inpatients— a distinction that, while subtle, has led to costly Medicare denials. This outdated policy not only restricts access to necessary skilled nursing facilities for our sickest seniors but also results in unexpected, high out-of-pocket costs due to changes in admission status — costs that are billed directly to patients, bypassing Medicare coverage.

[CLICK HERE TO TELL YOUR U.S. SENATOR TO COSPONSOR S.4137](#)

Please join NABIP and request your U.S. Senator to COSPONSOR S.4137.

Contact your legislator. Send an Operation Shout today urging your legislators to cosponsor this bill.

Tell your clients to take action. Your clients will be directly impacted by S.4137 and can also send a direct message to their legislators explaining why they should cosponsor S.4137.

Thank you,



Welcome to the NABIP Resource Hub! Check out our library of free downloadable content including white papers, guides, eBooks, case studies, reports, industry analysis and much more, provided by experts and vendors within the health insurance and employee benefits industry.

Featured Resource from the Resource Hub

How Section 105 Medical Reimbursement Plans Save on Taxes

If you are looking to learn more about an alternative way of funding medical costs, Section 105 plans, whether Health Reimbursement Arrangements or Medical Expense Reimbursement Plans, could be the right option for you or your client.

NABIP-Dallas Member Resources

- ❖ NABIP-Dallas meets every 3rd Wednesday of the month (with the exception of December) at Vouy Event Center (4445 Sigma Road, Dallas, TX 75244).
- ❖ New NABIP-Dallas members can register for their first lunch meeting at no cost. Email dahu.org@gmail.com to confirm your registration.
- ❖ [Lone Star \(Virtual\) Chapter](#) frequently offers online CE webinars at no cost for NABIP-Texas members.

Thank you to our Sponsors!

