

Dallas Assoc of Health Underwriters
Profit & Loss Budget vs. Actual
 July 2016 through February 2017

	Jul '16 - Feb 17	Budget	\$ Over Budget	% of Budget
Income				
Advertising				
Website	0.00	1,500.00	-1,500.00	0.0%
Total Advertising	0.00	1,500.00	-1,500.00	0.0%
Golf Tournament				
Golfers	5,436.00			
Silent Auction	60.00			
Sponsor	13,204.00			
Golf Tournament - Other	12,227.18	28,000.00	-15,772.82	43.7%
Total Golf Tournament	30,927.18	28,000.00	2,927.18	110.5%
Interest - checking account	7.05			
Investments	19,552.95	10,000.00	9,552.95	195.5%
January - Compliance	0.00	7,000.00	-7,000.00	0.0%
Luncheon Fee				
Cash & Checks	380.00			
Credit Card Lunch	20,173.14	26,000.00	-5,826.86	77.6%
Total Luncheon Fee	20,553.14	26,000.00	-5,446.86	79.1%
Luncheon Sponsors	0.00	3,000.00	-3,000.00	0.0%
Members Dues	7,380.79	11,000.00	-3,619.21	67.1%
Sponsorship				
Annual	6,300.00			
Sponsorship - Other	300.00			
Total Sponsorship	6,600.00			
Symposium Income	5,541.50	0.00	5,541.50	100.0%
Total Income	90,562.61	86,500.00	4,062.61	104.7%
Expense				
Awards	0.00	1,300.00	-1,300.00	0.0%
Cap Conference	0.00	7,000.00	-7,000.00	0.0%
CE	471.34	4,000.00	-3,528.66	11.8%
Charity	8,035.00			
Credit Card				
Credit Card Expense	1,603.96			
Credit Card - Other	120.86	2,700.00	-2,579.14	4.5%
Total Credit Card	1,724.82	2,700.00	-975.18	63.9%
D&O General Liability	981.00	1,000.00	-19.00	98.1%
Day at the Capitol	793.35	1,800.00	-1,006.65	44.1%

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Golf Tournament Expenses				
Awards	1,447.15			
Golf Admin Supply	54.20			
Golf Course	13,439.68			
Sponsor expenses	195.00			
Golf Tournament Expenses - Other	583.00	15,000.00	-14,417.00	3.9%
Total Golf Tournament Expenses	15,719.03	15,000.00	719.03	104.8%
Hupac Admisitration Fund	0.00	2,000.00	-2,000.00	0.0%
January Compliance Expenses	0.00	4,000.00	-4,000.00	0.0%
Media PR	100.00	500.00	-400.00	20.0%
Membership	40.60	500.00	-459.40	8.1%
Miscellaneous Expense	939.00	250.00	689.00	375.6%
Monthly Lunch	13,821.98	20,250.00	-6,428.02	68.3%
NAHU National Conference	7,552.04	10,500.00	-2,947.96	71.9%
NAHU Region VI Meeting	3,071.04	3,500.00	-428.96	87.7%
Operations				
Postage, Mailing Service	102.00	119.00	-17.00	85.7%
Supplies	40.60			
Operations - Other	0.00	250.00	-250.00	0.0%
Total Operations	142.60	369.00	-226.40	38.6%
President	0.00	1,000.00	-1,000.00	0.0%
Professional Fee	300.00	500.00	-200.00	60.0%
Speaker Fees	500.00	2,400.00	-1,900.00	20.8%
Symposium Expense	792.00	0.00	792.00	100.0%
TAHU Convention Expense	0.00	6,000.00	-6,000.00	0.0%
TAHUPAC Admin Fund	-78.00			
Technology				
Website	1,050.00			
Technology - Other	1,605.53	4,700.00	-3,094.47	34.2%
Total Technology	2,655.53	4,700.00	-2,044.47	56.5%
Total Expense	57,561.33	89,269.00	-31,707.67	64.5%
Net Income	33,001.28	-2,769.00	35,770.28	-1,191.8%